phoenixNAP’s Highlighted Services

Keep Your VMs and Critical Data Safe and Available 24/7/365

phoenixNAP® is a global IT services provider that offers security-focused cloud infrastructure, dedicated servers, colocation, and specialized Infrastructure-as-a-Service (IaaS) solutions. Our highest priority is to help partners grow their business and build credibility as a trusted advisor. Partners can easily upgrade their as-a-service portfolio and find new ways to expand their reach for Cloud Backup, DRaaS, Cloud, and IaaS solutions. With the highest level of Secure Cloud-Based Disaster Recovery and IaaS Services (nearly impossible to find with other vendors), we provide more options for partners. Our services are easy to up-sell and attach to the existing customer base, enabling partners to earn more revenue.

phoenixNAP’s Highlighted Services

Veeam Cloud Connect
Allows users of Veeam’s Replication and Backup technology to securely backup and restore their existing VMware or Hyper-V environment to the cloud.

O365 BaaS
Securely back up and protect Microsoft Office 365 email, SharePoint and OneDrive.

phoenixNAP DRaaS Solutions Recognized by Gartner
Achieve business continuity. 90% of businesses without a disaster recovery plan close after a significant disruption. Eliminate this risk with phoenixNAP industry leading DRaaS solutions powered by Veeam, VMware, or Zerto.

CLOUD SERVICES

Data Security Cloud (DSC)
Data Security Cloud is a multi-tenant, secure-hosted, PCI compliance-ready cloud platform that leverages industry-leading security technologies to provide the highest data security level.

Hybrid Cloud (VPDC)
Powerful, secure, multi-tenant, cloud-based, VMware hosted, cost-effective environment. Enables easy scaling of the network, compute, and storage resources that will quickly adjust to your client’s operational needs.
How Partners Can Benefit:

**Scale Your Business**
Increase reach & expand your portfolio.

**Fill Your Solution Gaps**
Don't lose business to competitors.

**Higher Margin,**
**Increase the Existing Deal Size**
Veeam, VMWare, O365, Storage.

**Global Reach**
Provide end-to-end solutions across the globe.

**Trusted Advisors**
We enable partners to offer the highest overall value in security-focused IaaS.

**Earn Higher Revenues per Opportunity**
Deliver more value for every dollar spent and better overall TCO/ROI.

**Sweet Spots**
Veeam has 35K and VMware has 600K customers.

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**About phoenixNAP**

phoenixNAP is a full service IaaS and colocation provider delivering programmable, opex-friendly infrastructure solutions from strategic edge locations worldwide. Focused on innovation, cyber security, and compliance readiness, phoenixNAP delivers scalable and resilient cloud, dedicated servers, colocation, HaaS, and availability services. As an Intel Next Wave Cloud Service Provider, phoenixNAP actively collaborates with Intel to develop and deliver cutting-edge infrastructure solutions to fit the needs of modern businesses.