

VMware-Based Cloud Solutions by phoenixNAP

Customized single and multi-tenant cloud platforms powered by Intel.

FLEXIBLE. SECURE. SCALABLE.

In collaboration with VMware and Intel, phoenixNAP has built **unique cloud solutions** that leverage enterprise-grade technologies to deliver advanced performance, security, and scalability on an opex-based model.



Virtual Private Data Center (VPDC)

Multi-tenant environment designed to enable fast deployment, easy scaling, and advanced cost-efficiency.

Who it is for: small, mid-market, and enterprise organizations looking for superior flexibility, centralized access, and global availability



Data Security Cloud (DSC)

Secure-by-design cloud **solution** providing multi-layered security for sensitive and confidential workloads.

Who it is for: small, mid-market, and enterprise organizations operating in regulated industries or having strict security and compliance requirements



Managed Private Cloud (MPC)

Highly customizable Software-Defined Data Center solution for enterprise-grade applications.

Who it is for: small, mid-market, and enterprise organizations that need a high level of infrastructure customization and have limited in-house IT staff

Features Overview

Built for organizations looking to modernize their IT while optimizing their costs, phoenixNAP's VMware-based cloud solutions provide a solid foundation for business growth.

Benefits:

- Flexible consumption models and contract terms
- No upfront capital
- Managed VMware infrastructure and licensing
- Single and multi-tenant VMware environment deployment options
- Dedicated account managers
- 24/7 expert support

Powered by:

- Intel Xeon® Scalable Processors
- Intel Network Technologies
- Intel Optane™ Persistent Memory
- Intel® SSD
- Intel® Software Guard Extensions (Intel® SGX)

Working with phoenixNAP

- Channel-friendly on all contracted products from Dedicated Servers, Colocation, and HaaS to Cloud Services, Backup, Disaster Recovery as a Service.
- Easy opportunity tracking and updates with our Partner Portal.
- Customer-level reporting including Intel products that meet Intel Sales Proof of Performance
- Support for the entire line of Intel technologies, including Xeon processors, Intel Optane SSDs, Persistent Memory, Intel Networking, SGX, and more
- Dedicated Intel Sales Ambassador to assist with direct customer sales, consulting, and reporting.
- CloudGenera Partner

phoenixNAP At-A-Glance

- 15+ strategic locations in the U.S., Europe, Latin America, and Asia-Pacific
- Arizona's only AWS Direct Connect edge location
- Easy-to-deploy opex-based solutions
- Single and multi-tenant infrastructure options
- Complete connectivity solutions with built-in DDoS protection
- 24/7/365 NOC and Network Engineers



“Our technology environment is now extremely stable, and we’ve experienced no service outages or problems since moving to phoenixNAP. That translates into improved uptime for our chapters, allowing them to dedicate more time to fundraising and granting wishes.”

Paul Mehlhorn,
Chief Financial Officer, Make-A-Wish

Key Contacts

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About phoenixNAP

phoenixNAP is a full service IaaS and colocation provider delivering programmable, opex-friendly infrastructure solutions from strategic edge locations worldwide. Focused on innovation, cyber security, and compliance readiness, phoenixNAP delivers scalable and resilient cloud, dedicated servers, colocation, HaaS, and availability services. As an Intel Next Wave Cloud Service Provider, phoenixNAP actively collaborates with Intel to develop and deliver cutting-edge infrastructure solutions to fit the needs of modern businesses.